

CORGI TIMES

THE ELIZABETHAN II STUDY GROUP NEWSLETTER

Under auspices of BNAPS - *The Society for Canadian Philately*

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BNAPLEX '98 , at Orlando, FL, was another successful meeting. Perhaps the prime measurement is the number of members in attendance. Orlando came in ahead of Ft. Worth and well behind St. John's, Newfoundland. I will predict now that BNAPLEX '99 in Vernon, B.C. will match or surpass St. John's. Why? The crew in charge already have much of the event already planned. I have been in Vernon several times for various events (most BNAPS related) and they are coming up with some super events that have never surfaced in the past. This is a location that almost demands you schedule additional time for a fall vacation - travel, sight seeing, fishing, hunting , whatever - just a great area. Block off the dates now - see the Planning Calendar on page 26.

Back to Orlando, TOPICS and BNAPortraits will each provide coverage of the meeting but one area deserves special mention. Those of us isolated from the Canadian market look to the annual convention as an opportunity to add items to our collection. When held in the U. S. we worry as the bourse is apt to be limited. Yes, to some extent it was but a number of super loyal dealers made sure there was an ample amount of material available. BNAPS owes a tremendous thank you to Chuck Firby, John Jamleson, Bob Lee, Bill Longley, Bill McCann and Hank Narbonne. Because of their dedication, hard work and willingness to take an unnecessary amount of harassment from U. S. Customs it appeared everyone was able to find some nice items. As usual, some of my finds will most likely show up in this issue.

One of the most interesting meetings at the convention was put on by Cimon

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Morin from the Canadian National Archives. This was an electronic demonstration of the overall plan of the Archives for making available on line access to their stamp holdings as well as associated material and postal history data under any number of alternative search keys. This is a very long range project but with the plan in place various pieces will gradually be put in place and available.

Back in April 1997 (page 86 of Vol. V, No. 5) I reported that Cimon Morin was working on an update of his earlier compilation and supplement - *Canadian Philately: Bibliography and Index*. I am pleased to report this undertaking is now finished and has just been released as Vol. III containing 360 pages with 4,564 new references covering publications up to December 1993. It provides references for English and French language publications dating from the earlier volumes, 1981 to 1993 inclusive, including listing pre-1981 documents not appearing in the previous works. This series is indispensable for anyone engaged in research of Canadian material whether stamps or postal stationery. The volume or all three volumes are available from Saskatoon Stamp Centre - all contact options appear on Page 40.

Dated October 1998, Saskatoon Stamp Centre released catalogue #205: *Canadian & BNA Philatelic Literature*. It is extremely well done with an excellent description of each listing. Offerings run the gauntlet from scarce volumes, seldom seen, to the new 1999 Unitrade Specialized Catalogue. I recommend a copy for study and for retention in your files.

On page 28 (con't on page 30) is a report of the results of the 1998 joint Centennial/Elizabethan Study Group mail auction and a detailed announcement of the 1999 auction. With full insurance coverage now in place we hope everyone will participate and make this auction the best ever. A long range goal has been auction revenues of \$5,000. This could be the year.

ELIZABETHAN II STUDY GROUP

Chairman	Harry C. Machum	Box 123, Little Current Ontario	PP 1K0	Can.
Editor	John D. Arn	N.17708 Saddle Hill Rd. Colbert,	99005	USA
	Tel: 509-467-5521	Fax: 509-467--2282	WA	
Treasurer	Eppe Bosch	E. 618 Second Ave.	Spokane, 99202	USA
			WA	
Index	Arlene Sullivan	3750 Southwood St.	Burnaby, V5J 2CS	Can.
	Corgi Times Index		B. C.	
Market	Dean Mario	933 Dudley Street	Saskatoon S7M 1K8	Can.
	Eliz. Market Report			
Features	Rick Penko	3793 Vialoux Drive	Winnipeg R3R	Can.
	Paper Trails		OA5	
Auction	Scott Traquair	P. O. Box 25081	Kitchene N2A	Can.
	Centennial Joint Auct.	1375 Weber Street East	r,Ontario 4A5	

ANNUAL DUES: US and Canadian addresses US \$11.00. Canadian addresses option of CAN \$15.00. All others US \$16.00. Please make checks payable to "The Elizabethan II Study Group" and send to John D. Arn, Editor at the above address.

BACK ISSUES: Sample or Single issues US \$2.50. Vols. I through V (Six issues each including Addendums and Index of each Volume) US\$13.00 each. Vol. 1 through V (New consolidated 5 year Index) US \$6.00. Vol. VI (168 pages) US\$16.00.

SECTION I - CANADA'S EMBOSSED ISSUES

by: Clarence A. Stillions

In order to develop the same degree of security as intaglio printing at less cost, CANADA POST CORPORATION experimented with multiple color lithography combined with precision embossing. Ten designs were produced over a six year period. An eleventh design was produced in 1986. All eleven were printed by Ashton-Potter in Toronto.

<u>DATE OF ISSUE</u>	<u>DESCRIPTION</u>	<u>DESIGNER</u>	<u>SCOTT NO.</u>
3 MAY 74	8¢ Winnipeg Centennial	Jack R. MacDonald	633
14 MAR 75	\$1 "The Sprinter"	Allen R. Fleming	656
14 MAR 74	\$2 "The Plunger"	Allen R. Fleming	657
4 APR 75	8¢ Ojibwa Thunderbird	Georges Beaupre	577
6 FEB 76	20¢ Winter Olympics	Rolf Harder	689
17 SEP 76	10¢ Iroquian Thunderbird	Georges Beaupre	580
30 JUN 77	12¢ Order of Canada	Anthony Hobbs	736
11 May 79	17¢ Colonel de Salaberry	Theo Dimson	819
29 May 80	17¢ Rehabilitation	Rolf Harder	856
16 SEP 86	34¢ International Year of Peace		1110

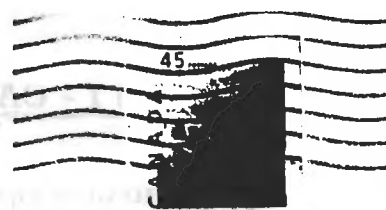
Any information on this process as well as resulting varieties and unusual usages would be appreciated. Please send description and photocopy, if possible to the author: 2010 48th Street, N.W., Washington, D. C. , U. S. A. 20007-1552.

(Editors Note: This listing was provided by Mr. Stillions a long time ago and lost. At Orlando this year he agreed to provide a replacement. My finger tip sensing tells me there is an untold story here and I hope one of our readers has the answer or is able to point the way).

SECTION I - A REPORT ON TAGGING ON ATM STAMP - by: Harry Voss

Canada's Stamp Details booklet for March/April 1998 (also most recent Sept./Oct.) states the ATM stamp is general tagged, four sides. Actually they are with short wave tagging the same as on U. S. stamps. Using a Raytech LS 7 ultraviolet lamp, with the long wave light the stamp is dull but with the short wave the stamp glows the characteristic greenish color. Evidently this taggant will also activate the Canadian C. T. F.'s.

Shown on the next page are three covers which I mailed from the U. S. At the top is an ATM mailed from Denver, CO and the bottom two were mailed from Anaheim, CA. All came through without any additional markings. (I was hoping for a postage due or some marking e.g. Foreign Stamp Used.



HARRY VOSS
320 WITNEY AVE. SO
SASKATOON SASK
S7M 3K5



HARRY VOSS
320 WITNEY AV. SO.
SASKATOON SK
S7M 3K5



HARRY VOSS
320 WITNEY AVE. SO
SASKATOON SK
S7M 3K5



R. Maresch & Son's June 23-24 sale contained a good deal of desirable material for Group members. Lot 1903 contained two complete mint sheets of fifty (Plate No.1) of the 1953 \$1 Totem Pole. Although two stamps had a light gum bend, the lot sold for \$178.25 against a 1998 Unitrade Catalogue value of \$1530 (prices include the 15% buyer's fee).

Unusual die proofs were at centre stage in this sale. Lot 1917 included an engraved progressive die proof in black of the head and background of the 1969 6¢ Stephen Leacock issue. Marked "proof" in pencil and "P-29", it had an estimate of \$500+. It realized \$402.50. A similar die proof of the 1971 7¢ Pierre Laporte issue in black (lot 1924) with a similar estimate sold for \$517.50. Perhaps the most spectacular however was lot 1925, the 1973 \$1 Vancouver die proof of the view section marked "No. 2" in pencil and in full colour. With an estimated value of \$750+, the proof reached \$1495!

Mint centre blocks of four of the 1970 5¢ and 6¢ Christmas issues were sold in lots 1918-1921. Prices ranged from \$161 (lot 1918, LH) to \$109.25 (lot 1921, NH), with a Unitrade value quoted at \$350 for each lot. Complete mint NH sheets of the issues sold for \$149.50 (lot 1922) and \$155.25 (lot 1923). The sheets had a quoted Unitrade value of \$350+.

An appropriate acquisition for this year was the 1973 RCMP 15¢ Musical Ride mint NH imperf pair (without the usual gum wrinkles) in lot 1926. It sold for \$264.50 against a Unitrade value of \$750. Lot 1927 followed with a NH imperf pair but with one of the stamps severely wrinkled. It sold for \$230. An imperf NH strip of three of the error in lot 1928, with usual gum wrinkles and a Unitrade value of \$750+, sold for \$253.

A NH 1976 8¢ Royal Military College horizontal imperf pair, with a tiny spot of adherence, was offered in lot 1929. Estimated at \$2000+ and with a Unitrade value of \$2500, it reached \$2070. Other rarities included lot 1930, a mint NH 1979 \$2 Kluane with missing silver inscriptions which sold for \$253 (Unitrade \$750); lot 1933, a mint NH 1986 \$5 La Mauricie with "Canada", "Postes/Postage", and "\$5" inscriptions missing, which went to a new home for \$1063.75 (Unitrade \$2500); and lot 1934, a mint NH 1983 32¢ Discovery of Nickel single with missing silver which realized \$603.75 (Unitrade \$1000).

The 1989 38¢ Regiments inscription blocks are steadily coming onto the market now but prices seem to be relatively constant from a few years ago. Lots 1935-1938 all contained single mint NH plate blocks from the various corners. Each had a Unitrade value of \$300. Prices ranged from \$115 (lots 1935 and 1938) to \$109.25 (lots 1936 and 1937). An unaddressed F.D.C. with an inscription block (lot 1939) sold for \$40.25. These were approximately the same prices as last year (June 1997).

The firm's October 27-28 sale looks good too with a few lots including a part-imperforate block of the 1976 8¢ Royal Military College and an imperf strip of the 1995 45¢ Flag coil. Contact R. Maresch & Son at 330 Bay St., Suite 703, Toronto, ON, M5H 2S8; telephone (416) 363-7777; fax (416) 363-6511 or view their website at: www.maresch.com [.] Now that the fall collecting season is upon us, I hope to provide members with several more reports in the coming months. Until next time, good hunting and good luck with your bids!

PLANNING CALENDAR

This is a listing of major exhibitions and bourses with a large content of both Canadian Exhibits and Canadian Dealers. Minimum listing criteria: Two day event; 1000 page exhibition - 18 Dealer Bourse - 50% offering Canadian material. The Goal is to list events far in advance to encourage either exhibiting or attendance and preferably both.

1999

- Feb. 25-28 AMERICAS 99, Orlando, FL. Info: Ken Martin, APS, P.O.Box 8000,
State College, PA, 16803 or (814) 237-3803 or Email: kpmartin@stamps.org
- Mar. ??? EDMONTON SPRING NATIONAL & REGIONAL SHOW for dates & details try John
Powell, Box 399 Edmonton, AB. T5J 2J6 or (403) 437-1787
- Apr. 23-25 SPRING SHOW - CALGARY PHILATELIC SOCIETY & BNAPS-
CALGARY GROUP. Info: Hugh P. Delaney, 105 Pump Hill Landing S.W.
Calgary, AB, T2V 5C4
- Apr. ??? ORAPEX 1999 Dates and data try Paul Burega, 16 Aldgate Crescent, Nepean, ON,
K2J 2G4 or (613) 797-6259
- May 28-30 ROTAL 1999 ROYALE, Fredericton Inn, Regent Street at Trans-Canada Hwy.,
Fredericton, New Brunswick. Info: Ron Smith, 12 Chateau Drive, McLeod Hill, NB, E3A 4X2
or (506) 453-1792 or Email: rughyron@nb.sympatco.ca
- Sept. 16-18 BNAPEX '99, Best Western Vernon Lodge, Vernon, B.C. Info:
BNAPEX '99, 203-1139 Sutherland Ave., Kelowna, B. C. V1Y 5Y2 or
(250) 861-1106 or Email: lee@silks.net

INVENTORY CLEARANCE

				<u>CATALOGUE</u>	<u>SALE PRICE</u>
BK56b	454c	pane of 10	Dull Fl	\$ 2.00	\$ 1.00
BK 57a	457c	pane of 25	Dead Fl	12.50	9.50
BK 63a	455a	pane of 8	OPAL HB	2.50	1.65
BK 69af	544a	pane of 6	III LF OP4	2.50	1.65
		Set of 10 different covers		25.00	16.50
BK 69ao	544a	pane of 5	IIIa MF OP2	1.25	.85
		Set of 10 different covers		12.50	8.50
BK 70a	544b	pane of 18	Dull Fl	7.50	5.00
BK 71b	544c	pane of 10	IV MF	3.00	2.00
		Set of 10 different covers		30.00	20.00
BK 75a	586b	pane of 18	MF OP2	3.00	2.00
BK 76a	586c	pane of 10	LF P; HF C	1.00	.75
		Set of 10 different covers		10.00	7.50
BK 76b	586c	LF P; MF C		1.50	1.00
		Set of 10 different covers		15.00	10.00

MINIMUM ORDER \$ 10

SUBJECT TO STOCK SUPPLIES

BILL MC CANN
170E DIXON RD., WESTON, ON CANADA M9P 2L8
Tel: 416-247-8745

1/98

SECTION I - GENERAL - CANADA 1998 NEW ISSUE PROGRAM ***

(Estimated Face Value - one each - 85 items -\$50.32)

<u>Date of Issue</u>	<u>DENOMINATION/S</u>	<u>SUBJECT</u>
Jan 8	45¢ - Domestic Rate	Year of the Tiger
Jan 8	90¢ - Souvenir Sheet	Year of the Tiger
Jan 28	90¢ - Souvenir Sheet Overprint	Year of the Tiger
Feb 18	45¢ - Domestic Rate - 10 Var	Provincial Premiers (Pane 10)
Mar ?	45¢ - Domestic Rate - 4 Var	Four Different Birds
Mar ?	45¢ - Domestic Rate Pre-Stamped	Two Diff. Bird envelopes
Apr 14	45¢ - Automated Banking Experiment	Red Stylized Maple Leaf
Apr 16	45¢ - Domestic Rate - 6 Var	Fishing Flies
May 4	45¢ - Domestic Rate	Mining, Metallurgy & Petrol.
May 29*	45¢ - Domestic Rate	Re-creating 1898 Map Stamp
June 5	45¢ - Domestic Rate - 2 Var	Japanese Sumo Wrestling
June 5	45¢ - Domestic Rate - 2 Var	As above - Souvenir Sheet
June 17	45¢ - Domestic Rate - 10 Var	Man Made Waterways (Pane)
June 25	45¢ - Domestic Rate	Health Professionals
July 3	45¢ - Domestic Rate - 2 Var	Royal Can. Mounted Police
July 3	90¢ - Souvenir Sheet - 2 Var	Royal Can. Mounted Police
July 24	45¢ - Domestic Rate	William Roué **
July 28	45¢ - Domestic Rate - 4 Var	Senic Highways
Aug 11	45¢ - Domestic Rate - 7 Var	Les Automatistes ***
Aug 15	45¢ - Domestic Rate - 4 Var	Legendary Heroes
Sept. 8	90¢ - International Rate	Bruno Bobak (Art Series)
Sept. 23	45¢ - Domestic Rate - 9 Var	Housing in Canada
Oct. 7	45¢ - Domestic Rate	John Humphrey (H. Rights)
Sept 25	45¢ - Domestic Rate	University of Ottawa
Oct ?	45¢ - Domestic Rate - 4 Var	Circuses ****
Nov. 4	45¢ - Domestic Rate - 2 Var	Ships-Sackville & Shawinigan
Nov.6	Xmas Stamps- 3 Var 45/52/90	Angels
??	1.00 - New Definitive Series	Wildlife- Loon
??	2.00 - New Definitive Series	Wildlife - Polar Bear

* - Issued in connection with the opening of the annual convention of the Royal Philatelic Society of Canada in Hamilton, ON

** - Designer of the *Bluenose* - This issue steel engraved

*** - Painters association considered Quebec's equivalent to the Group of Seven - This is a Booklet

**** - Two booklets of 12 stamps each - sealed & unsealed plus a souvenir sheet 2 2of four.

... - Efforts are on- going to develop sources which will produce an information flow which will permit improving the usefulness of this table. For now, reporting will be at best a post-mortem.

Housekeeping re above table.

• Size 10 font - items have been issued

BOLD - Not on original listing in Vol. VI - No. 4

Special nots below.

The June 17th Waterways Booklet is sold out!

New issues may be ordered from: National Philatelic Centre
Antigonish, NS B2G 2R8

From North America: 1 800 565 4362 - from other countries: (902) 863-6550
FAX (902) 863-6796

SECTION I - GENERAL - CDSG/QEII JOINT MAIL SALES

- REPORT ON SALE #7

- NEW MAIL SALE #8 - FIRST QUARTER 1999

SALE #7 - PRICES REALIZED & SUMMARY COMMENTS: Sales totaled \$3,728 compared with \$3,947 in sale #6. Net profit, shared 50/50 by the two Study Groups, was \$270.86 (7.2% of sales) compared with \$310.06 (7.8%) of sales for sale #6. One very encouraging trend was there were 183 lots in the sale compared with 151 in #6. A big thank you to all who participated.

(Prices realized in sale #7 appear on page 30)

SALE #8 - FIRST QUARTER 1999 - VENDOR TERMS - KEY DATES

- Cut off date for receipt of lots - January 15, 1999
- Sale mailed out - targeted February 15
- Bid closing date - targeted March 15
- Invoices mailed - targeted March 25
- Final Settlement - targeted April 30

1. Minimum reserve of \$15 per lot.
2. Lots to be sold to highest bidder, meeting or exceeding the reserve, for one (1) increment over the second highest bid. In cases where only one bid is received, the lot will sell for the reserve price.
3. Reserve or minimum bids must be stated.
4. Commission charges will be 15% per lot based on the realized price.
5. Unsold lots will be returned to the vendor in accordance with provisions of Insurance coverage. At the time of final settlement, return postage will be charged to the consignor.
6. Lots for mail sale #8 should be sent to:

SCOTT TRAGUAIR - e-mail: straq@sympatico.ca
PO BOX 25081
1375 WEBER STREET EAST
KITCHENER, ONTARIO
CANADA N2A 4A5

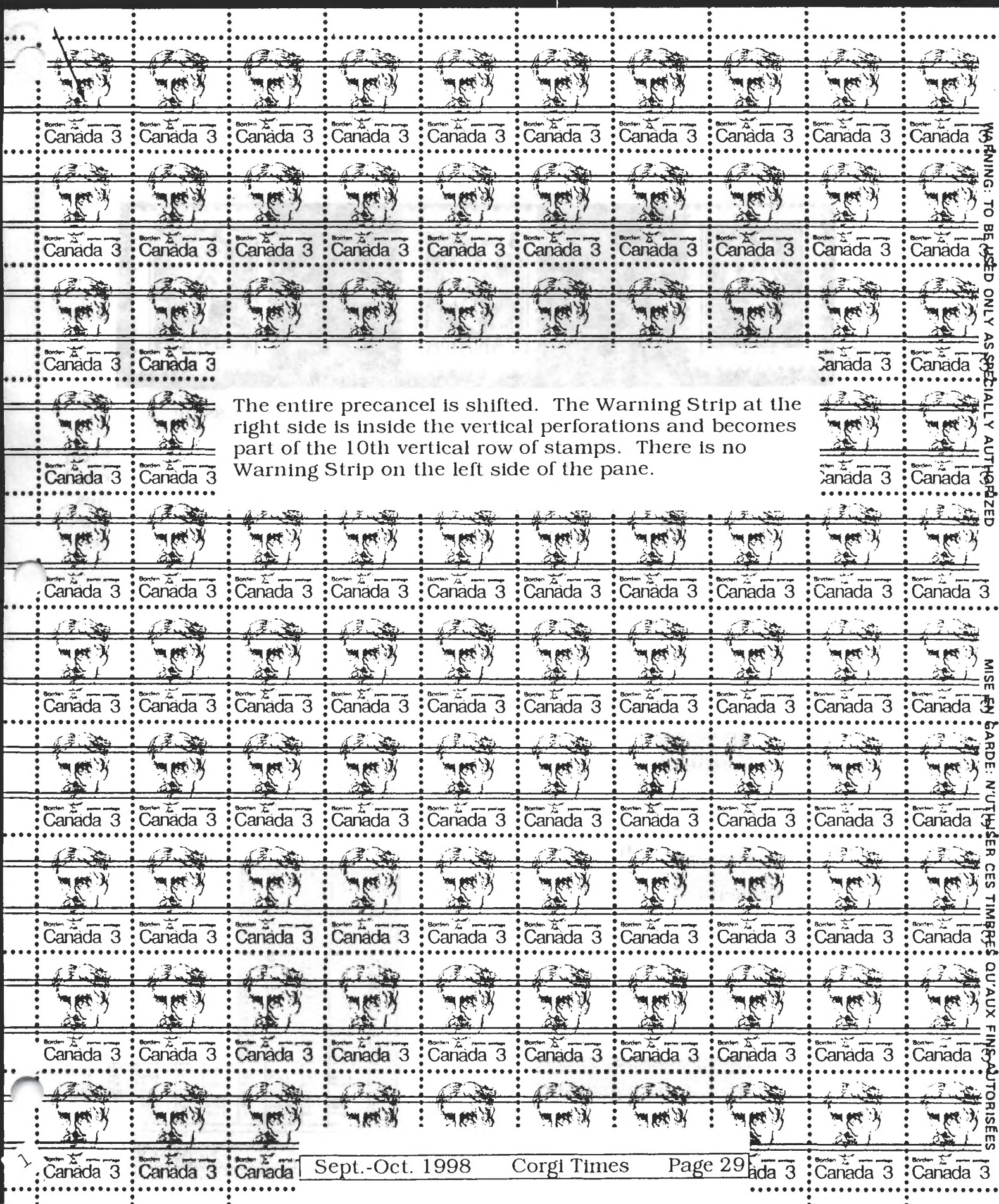
•It is the consignee's responsibility to protect the material while in route to the Auctioneer.

• **All material is fully insured at "your stated minimum bid" value once received by Auctioneer.**

•The Auctioneer will follow a simple three step program in shipping the material either for inspection, to the new owner, or, if unsold, in returning material to the consignee. The three steps are: - **Shipment is valued under \$200.00 - Can be mailed first class, priority or air mail and also by other classes of mail discussed in this section.**

(Continued on Page 30)

By: John Hillmer



The entire precancel is shifted. The Warning Strip at the right side is inside the vertical perforations and becomes part of the 10th vertical row of stamps. There is no Warning Strip on the left side of the pane.

WARNING: TO BE USED ONLY AS SPECIALLY AUTHORIZED

MISE EN GARDE: N'UTILISER CES TIMBRES QU'AUX FINS AUTORISÉES

SECTION IV - ENVIRONMENTS - 32¢ QUEEN ELIZABETH MISSING NUMBERS

By: John Arn

Shown below are two Scott #792 - the 32¢ dull blue and grey Queen Elizabeth with missing numerals. One is missing the "2" of 32 and the second "A" of Canada is partially missing. It also is a beautiful double Cameo (while showing it is not as crystal clear in the photocopy). The other stamp is missing the "3" of 32. "CANADA" is fine and there is no trace of a double Cameo although the photocopy implies doubling.



Normal

Missing "3"

Missing "2"

All of the double cameo material that I have examined shows the doubling on all copies of the piece. Assuming my sample was adequate then it would indicate these two stamps came from two different sheets. Two different panes? Maybe, I am not sure whether or not it would be possible for a double Cameo pane and one without a trace of doubling to both come from the same sheet. Perhaps one of our readers will clarify this possibility.

Several years ago Canadian Stamp News had a short article to the effect that a similar stamp had been found in the Ste. Marie, Ontario area with the "2" missing. I have been able to verify that this find is still being held. As far as can be determined the CSN article did not surface any additional information.

The most likely explanation for the missing numbers seems to be foreign material on the printing surface which prevented part of the design to register. If anyone has further information on these varieties please pass the information on to the Editor.

CDSG/QEII JOINT MAIL SALES #7 & NEW SALE #8 - Con't. from page 28

- Shipment is valued \$200.00 to \$1,000.00 - Send Certified Mail.
- Shipment is valued \$1,000 to \$25,000.00 - Send registered or express mail. If will have up to \$25,000.00 Collectibles Insurance Agency insurance coverage. (In the U.S. & Canada the cost of \$100.00 of value is included in the registration fee.

CDSG / QE II JOINT MAIL SALE #7 PRICES REALIZED / COMMENTS

LOT	BOLD	LOT	BOLD	LOT	BOLD	LOT	BOLD	LOT	BOLD
1		38		75		112		149	
2	\$32.00	39	\$40.00	76	\$95.00	113		150	\$15.00
3	\$26.00	40		77		114	\$18.00	151	\$26.00
4	\$152.00	41	\$15.00	78	\$95.00	115		152	\$25.00
5		42	\$30.00	79		116	\$37.00	153	
6		43		80		117	\$92.00	154	\$20.00
7		44		81		118	\$52.00	155	
8		45	\$40.00	82		119	\$41.00	156	
9	\$40.00	46		83		120	\$54.00	157	\$23.00
10		47		84		121	\$35.00	158	\$15.00
11		48	\$15.00	85		122	\$20.00	159	\$20.00
12	\$15.00	49		86	\$19.00	123	\$15.00	160	\$20.00
13	\$15.00	50		87	\$50.00	124	\$90.00	161	\$15.00
14	\$21.00	51	\$62.00	88		125	\$15.00	162	\$26.00
15	\$40.00	52	\$25.00	89		126	\$15.00	163	\$18.00
16		53	\$17.00	90	\$15.00	127	\$27.00	164	\$17.00
17	\$90.00	54	\$10.00	91	\$23.00	128	\$25.00	165	\$17.00
18		55	\$57.00	92	\$23.00	129	\$15.00	166	\$18.00
19		56		93	\$15.00	130	\$21.00	167	
20		57	\$15.00	94	\$15.00	131		168	\$36.00
21		58	\$10.00	95	\$35.00	132	\$10.00	169	\$32.00
22	\$20.00	59	\$10.00	96	\$35.00	133	\$15.00	170	
23	\$20.00	60		97	\$33.00	134	\$27.00	171	\$90.00
24	\$31.00	61	\$25.00	98		135		172	
25		62	\$70.00	99		136	\$31.00	173	\$21.00
26	\$40.00	63	\$30.00	100	\$45.00	137	\$18.00	174	\$15.00
27		64	\$21.00	101		138	\$18.00	175	
28		65		102		139		176	\$22.00
29	\$15.00	66	\$55.00	103		140		177	
30	\$114.00	67		104		141	\$18.00	178	
31		68	\$15.00	105	\$7.00	142		179	\$27.00
32	\$22.00	69	\$20.00	106		143	\$15.00	180	\$15.00
33	\$90.00	70	\$25.00	107	\$36.00	144	\$20.00	181	\$18.00
34		71	\$18.00	108		145	\$73.00	182	\$15.00
35	\$30.00	72		109	\$50.00	146	\$19.00	183	\$38.00
36	\$25.00	73	\$120.00	110	\$20.00	147	\$30.00		
37	\$10.00	74	\$18.00	111	\$24.00	148			
TOTAL									\$5,710.00

Taking the tiger by the tail

By Brenda Brown

For many Chinese, the Year of the Tiger symbolizes a time for change, heralding bold and challenging ideas.

So it's appropriate that Canada Post adopt a bold idea to promote its Year of the Tiger commemorative stamp by partnering with one of its major customers, AGF Group of Funds, to pre-print an image of the stamp on AGF's stationery.

AGF is one of Canada's most broadly diversified wealth management organizations, managing more than \$13 billion in assets. It does about \$2 million in business with CPC every year, primarily in Lettermail and Addressed Admail.

"AGF's internationally-recognized tiger logo has long symbolized the company's desire to aggressively meet new challenges, adjust to change and remain alert," says Kent Milburn, account executive, York Central. "The Year of the Tiger stamp was a natural fit and AGF agreed."

After a meeting between Canada Post and AGF senior management, Milburn quickly moved in to work out the details. Working closely with Micheline Montreuil, director, and Danielle Trotter, production co-ordinator of Stamp Products, Milburn arranged to pre-print an image of the stamp on more than one million envelopes, the key means used to communicate with its 600,000 Canadian investors, and on postcards to its 20,000 distributors wishing them a profitable and exciting year. Canada Post agreed to have the envelopes and postcards ready following the official stamp release in Toronto and Vancouver on January 8.



A roaring partnership Recognizing the natural fit between their company's tiger logo and CPC's Year of the Tiger stamp, AGF Group of Funds had the stamp image pre-printed on company stationery. Here, York Central account executive Kent Milburn (right) presents a framed first day cover and stamps to Eric Grove, AGF's v.-p. Marketing (left), and Barry Stephens, manager, Client Communications.

"It was a very tight turnaround," Milburn says. "Fortunately there was excellent communication between us and I was able to rely on the excellent co-operation and expertise of the Stamp Marketing group, which arranged for the design, printing and production."

"All of the administrative elements were flawless, and we were very impressed with the result. The cost was also very competitive," says Barry Stephens, manager, Client Communications for AGF.

What the company didn't expect was the overwhelming response.

"We felt the artwork was so visually compelling that we bought first day covers and had them framed for some of our preferred distributors and are using the artwork on other promotional activities," says Eric Grove, AGF's vice-president of Marketing. "But we didn't anticipate being inundated with calls from our customers and distributors asking for extra copies. We've even had calls from collectors offering to buy the stationery from us."

This success has prompted AGF to consider a second printing once their current inventory has been exhausted. ■

•A Prized Catch!

When the Year of the Tiger stamp was released in January an uncut press sheet sold for about \$25. A month later two were auctioned off for \$2,000 a piece.

Bill Yuen, manager, Major Accounts, Vancouver, auctioned two uncut press sheets of the popular stamps on a Chinese radio talk show in Vancouver.

"I couldn't believe it. The bidding started at \$50 and then went to \$100 and before long it went to over \$1,000," he says.

The money raised for the sheets, just less than \$4,000, went to charity.

Rick McCorkell, manager, Philatelic Programs, says the response to the stamps is unprecedented.

Today, if you want to hunt a Year of the Tiger press sheet down, luckily \$2,000 is not the going rate. McCorkell says if you can find one, the sheet sells for about \$80. CC



Sunbrite Chinese New Year Fair Success

Year of the Tiger stamp designer Raymond Mah, left, and Wally Lim, supervisor, Vancouver Main, promote products at CPC's booth at the fair in January. Canada Post participated in the annual fair for the first time this year. Not shown are booth organizer Pat Hue, officer, Retail Sales and Merchandising, Pacific region, and volunteers Roberta Dobbie and Donna Cho, Retail counter relief clerks, Vancouver Main, and Jack Leong, supervisor, Vancouver Main. "Even with the hectic pace of the four-day fair, we enjoyed ourselves and are looking forward to participating again next year," says Hue. DC

Year of Tiger Stamp Sales Roar

A tiger is on the loose in Vancouver. Its name is Retail Sales.

Following the launch of the Year of the Tiger stamp at the Chinese Cultural Centre in Vancouver on Jan. 8, where sales topped \$7,000 in the first two-and-a-half hours, CPC sponsored the annual Sunbrite Chinese New Year Fair, the largest of its kind outside China.

"During the fair's four-day run (Jan. 24 to 27), total net sales of Year of the Tiger stamps and related philatelic products were a whopping \$50,410," says Pat Hue, officer, Retail Sales and Merchandising, Pacific region. "Customers love them."

"Interest in the Chinese New Year products has been incredible," says Randy Carter, manager, Retail, Inventory Logistics.

"We increased distribution of uncut press sheets of the Tiger stamp by 100 per cent over last year's offering, the Year of the Ox," he says.

"By the end of the Sunbrite fair, three weeks after the Tiger's launch, all 30,000 uncut press sheets were gone." DC



Making Inroads in the Orient: New Stamp Distribution Deal

This has been the year of Asia-Pacific in more ways than one. Since taking on the role of manager, Major Accounts, for Vancouver and outlying areas earlier this year, Bill Yuen has received many leads and signed some significant contracts with Asian businesses.

His most recent contract of note is a five-year, multi-million dollar distribution agreement with a private Chinese-Canadian entrepreneur.

Handley Enterprises will sell Canadian stamps and Canada Post retail products to philatelists and retail stores in China and Hong Kong, where stamp collecting is a very popular hobby.

The contract translates into revenues of millions of dollars, with a promise to sell millions of Canadian stamps. But Yuen says

this contract means a lot more than dollar signs.

"Through Canada Post's stamps and products, Canadian culture and values are being promoted to the Asian world."

In China alone there are more than 10 million stamp collectors. And with so many stamp lovers in the Asian market, Rick McCorkell, manager Philatelic Programs, says this deal is ground-breaking.

"It's a huge contract. There are so many collectors in China, if you line up for a stamp exhibition you might think you were waiting to see a rock concert." CC



Micheline Montreuil, CPC director, Stamp Products, and Patrick Wong, president, Handley Enterprises, sign a million-dollar contract.

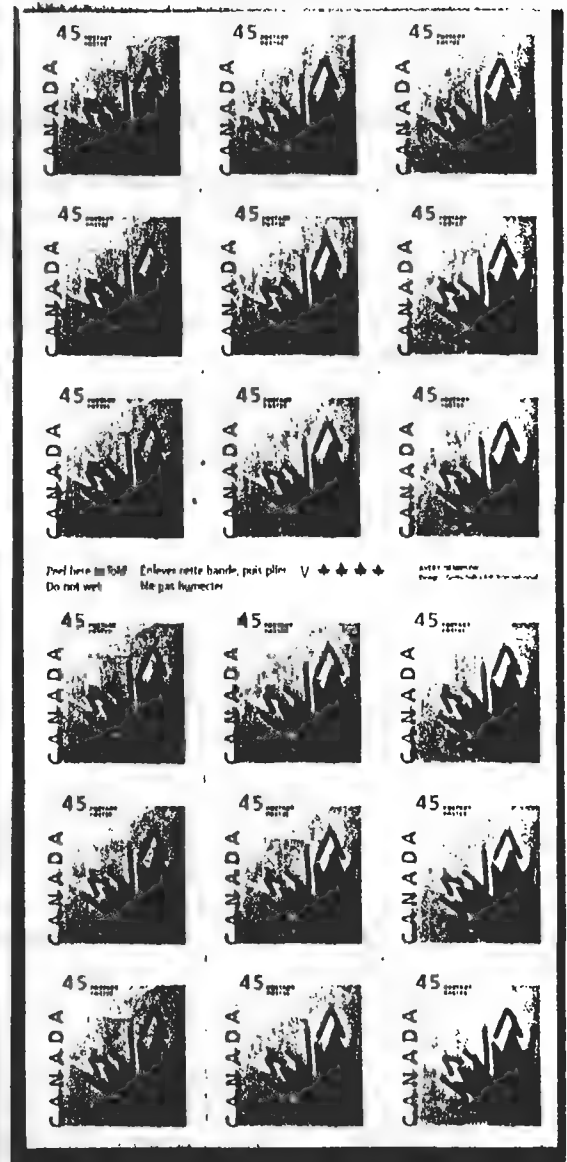
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← Reverse side lists location of CIBC Bank Machines

SEC. V & SEC. VIII - TWO NEW IMPERFORATE ERRORS - The 12-Cents

Peregrine Falcon and the 48-Cents McIntosh Apple

by: Joseph Monteiro

Two new imperforate errors were for the same time offered for sale by *Eastern Auctions Ltd.* The first was the 12-cents Peregrine Falcon and the second was the 48-cents McIntosh Apple.

Peregrine Falcon - 12-cents (Scott No. 752/Darnell No. 810) January 18, 1978 and the McIntosh Apple 48-cents (Scott No. 1361/Darnell No. 1412) December 27, 1991.

a) A description of the stamps

The 12-cents Peregrine Falcon is part of the endangered wildlife series that we issued in the late 1970's and early 1980's. This stamp was issued on January 18, 1978 and was designed by Robert Bateman. It was printed in shades of grey, yellow and black. The stamp was printed by Ashton-Potter Limited, Toronto. 31.8 million stamps were printed. Lithography was used in the printing process. Its size is approximately 40mm x 24mm (horizontal) and its perforations are 12.5 x 12.5. PVA gum was used as the adhesive and the stamps are Ottawa tagged vertically on both sides. The stamps were printed in sheets with 50 to a pane.

The stamp depicts the falcon also known as the "duck hawk". By nature and instinct it is a bird of prey and lives in remote area of Canada. It is considered one of the fastest birds with diving speeds of approximately 200 miles per hour. The stamp depicts the bird on the left perched at the edge of a cliff. At the bottom left is the name of country 'Canada'. In the top left is the value "12", at its side is the bilingual inscription 'postage postes' followed by its name 'Falco peregrinus'.

The 48-cents McIntosh Apple was designed by Clermont Malenfant and issued on December 27, 1991. It is part of the current definitive series. It was printed using the lithographic process by Ashton-Potter Limited with a perforation of 13.1 on coated paper in sheets of 50 stamps per pane. The adhesive used was PVA and the stamps are tagged on four sides. This stamp also appeared in a booklet format of 5 stamps with a perforation of 14.6 x 13.8. The stamp is printed in colours of green, orange-red, white, brown and black.

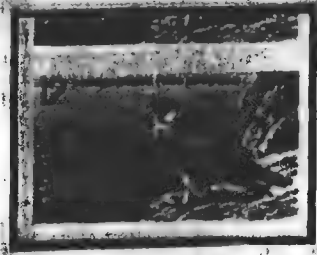
The 48-cents stamp depicts the McIntosh Apple. This variety of apple was discovered in 1811 by accident on John McIntosh's homestead in Dundela, Ontario. It has been described as the "apple of apples". It is known for its beautiful red colour, uniformity in size and shape. The design depicts the apple tree in bloom showing a large white flower against the background of the apple. On the right, at the top, is the name of the country 'Canada'. On the top left is the value of the stamp '48'. Inscribed vertically on the left, from bottom to top, is the bilingual message 'McIntosh Apple' Pommier McIntosh' the french below the english inscription.

b) A description of the errors

The Falcon and McIntosh Apple are fully imperforate errors. In other words,

SEC. V & SEC. VIII CON'T.

the stamps have no perforation on all four sides. An illustration of the errors is shown hereafter.



c) The story about the errors

It is not known where these errors were found. Knowledge of their existence was made known through a mail auction newspaper.

In June 1998, Eastern Auctions Ltd., offered these fully imperforate errors for sale. This catalogue described the falcon error as follows:

"1236 * 752 var, 12¢ unlisted imperf single showing part of the next stamp on top, VF NH(P).....E400.00+" (p.9).

The McIntosh apple error was described as:

"1244 * 1361 var, 48¢ unlisted imperf single showing a large part of the next stamp in the top margin, VF NH(P)..... E400.00+" (p.9).

In the description of both stamps, the auctioneer notes that these were the only imperforates of these stamps that he had seen.

Not much is known about the format in which these errors were found. Generally, fully imperforates come in a sheet (or sheets) with two or more panes or are found in sheets due to a result of multiple skips or jumps of the perforator, resulting in rows or columns of stamps that are fully and partially imperforate. The former format is more common. It is generally a result of certain sheets or panes being taken for examination and later accidentally being placed with perforated sheets. The sheets are then cut up for distribution and end up in different packages ready for sale. If this explanation is the true cause of the error, several other fully imperforate errors should exist from the same sheets, i.e., fifty per pane. Consequently, if more than one pane exists multiples of fifty should exist.

In due course of time, more information on this mysterious citing will likely appear. When this does occur, additional information on these newly discovered imperforates will be provided.

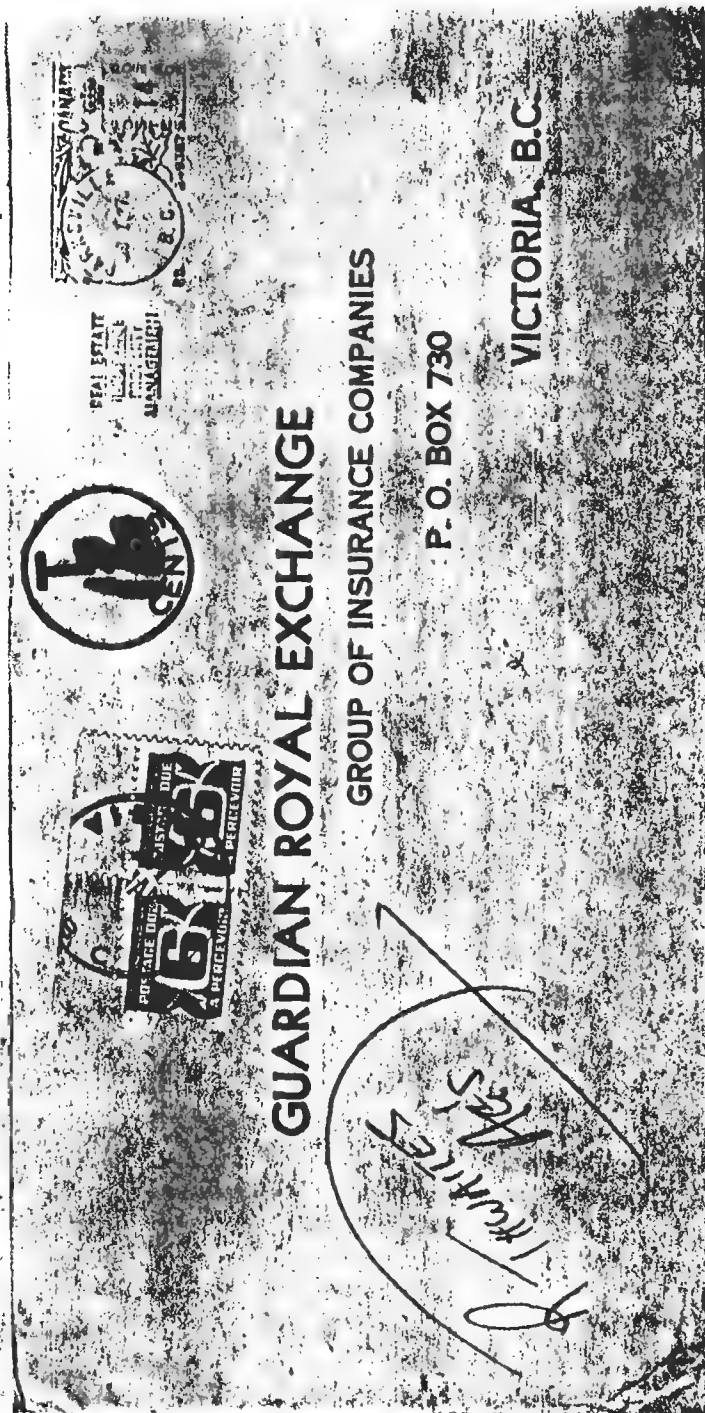
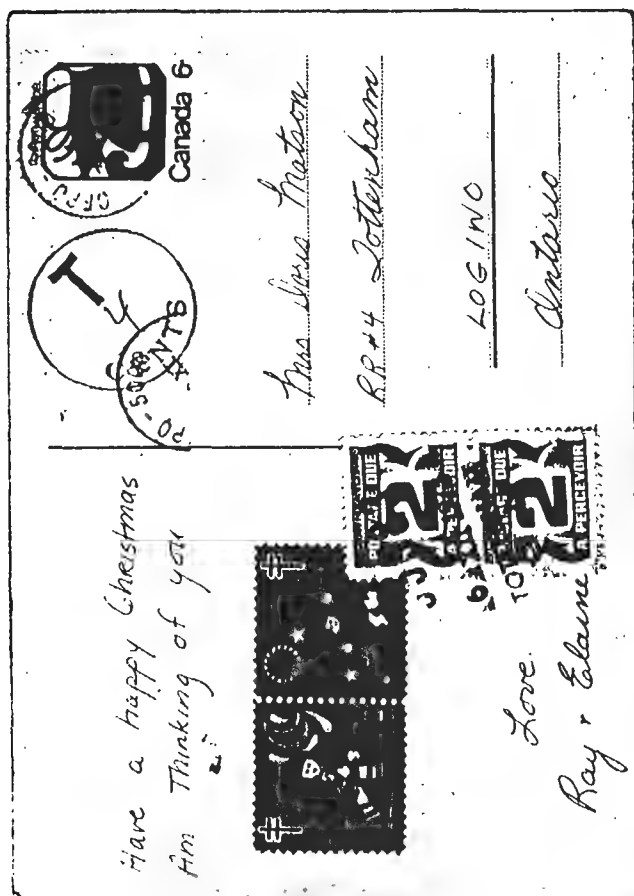
d) A bibliography of the 12-cents Falcon and 48-cents McIntosh Apple imperforate errors

1. Eastern Auctions Ltd., Mail Auction, Gary J. Lyon, June 17, 1998, Bathurst, N. B. Canada, p.9.

Christmas card mailed from
CFPO 5000 (Canadian
Forces Post Office) at Lahr,
Germany in Nov. 1973 to
Tottenham, Ontario.

Forces mail was entitled to
special 6¢ Christmas card
rate which was not honored
by Tottenham postal clerk.

Instead, the card was
accorded the usual military
rate - the prevailing current
domestic rate of 8¢. Taxed
at double the deficiency and
paid with two 2¢ red dues
from the third series.



10 Jan. 1976 metered payment of 14¢
(first and second ounce rates) on letter
to Guardian Royal Exchange, Victoria,
B. C. Rated shortpaid 6¢ on 2-4 oz.
letter rated at 20¢. Taxed at twice the
deficiency and paid with two 6¢ dues
from the third series.

ALL OTHER - ANSWERS TO RATES & QUESTIONS ON COVERS
APPEARING IN VOL. VII, NO. 1 - PAGES 17 & 18

Page 17 - top - (Background - The hold mail fee was introduced Sept. 1, 1976 at \$1.00 per 3 months held. By Jan. 1959 the rate was \$1.59 per month and from June 1985 it was \$2.00 per week.

The holding period for the piece shown was two weeks reflecting a rate of \$2.05 per week for a total payment of \$4.10.

Further note - By Jan. 1990 the rate was \$2.25 per week and the hold mail rate was one of the few remaining which was regulated. Registration and Certified Mail were de-regulated meaning Canada Post no longer required an act of Parliament to change the rates.

Page 17 - bottom - Total Postage Paid was \$2.78. First class mail first step was 45¢ leaving \$2.33 for the Special Delivery Fee. **Note:** Our consulting source does not currently have the tables for this time period which would explain the calculation of the Special Delivery Fee. The problem is being worked and we hope to supply this information in a future issue.

Further note - Obviously no special delivery service was received at the Toronto end because the mail went into a box. There may not have been any special handling (being merely direct mail from Montreal or wherever). XPRESSPOST advertises faster delivery between major population centers.

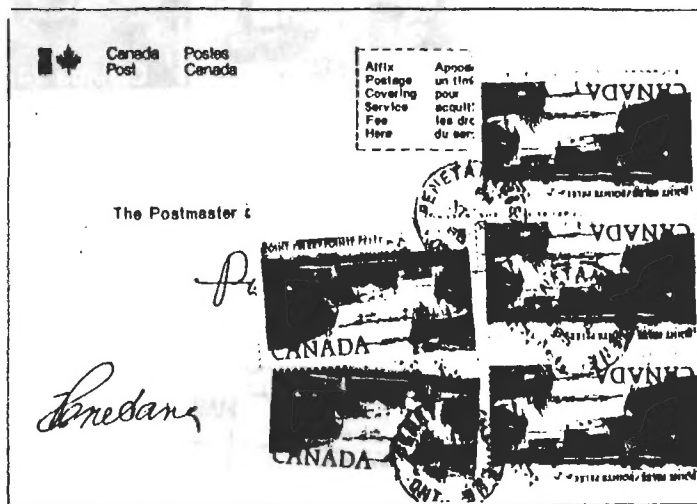
Page 28 - top - This is a basic letter rate of 34¢ plus \$2.46 registration. W. E. M. P. S. = "West Edmonton Mall Postal Submarine." The mail is noted for submarines and you would think they might be more original and use a periscope design or something for their postmark..

Page 28 - bottom - Total postage paid was \$3.13. Registration (green label) was \$2.70 plus first step first class letter rate of 43¢. bb-255 is the page and line number in the book that the recipient signed to receipt for the registered item.

Many thanks to John Altken for a virtually complete explanation of all four covers.

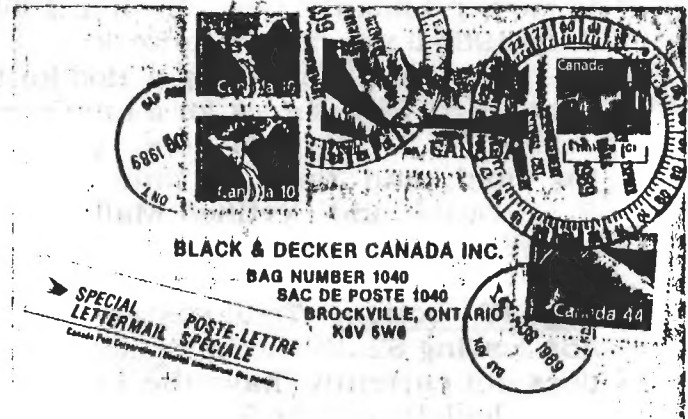
HOLDING MAIL - AN ERROR
(FOUND AT ORLANDO)

Holding mail can be expensive. It can also be a bargain. Shown is a request to hold mail for the period 5 Nov. 85 to 15 Apr. 86. The card reads "A fee of \$1.00 must be pre-paid for each 3 month period or portion thereof that you request mail held from delivery." The card carries a form no. 33-086-028 (11-76) - clearly from the original printing as explained above. In the interim the fee had moved to \$2.00 per week. The Post Office Clerk handling this request collected, in error, only \$25.00 (five Scott # 937 Point Pelee stamps) whereas the correct fee should have been \$50.00 for the 25 week holding period.



ALL OTHER - EXPLAIN RATE & QUESTIONS ON THESE COVERS - P 38 ONLY
(Send answers to Editor - must be received before Dec. 20, 1998)

Cover E - 14 VIII 89 - Special Lettermail - Apparently started in Kitchener, Ont. on II VIII 89 (see reverse side) - a warranty registration card for a Vacuum addressed to B&D, Brockville, Ontario & sent SPECIAL LETTERMAIL for \$3.01. Front of card hard to read but two time clock cancels seem to read "OTTAWA FORWARD MAIL / AUG 2 1989" and the two circular date stamp cancels were on 14 Aug. 1989 in Brockville - seems like a pretty slow boat for high cost special service? All front cancels in red. How was the rate calculated? Why not sent as regular first step first class mail?

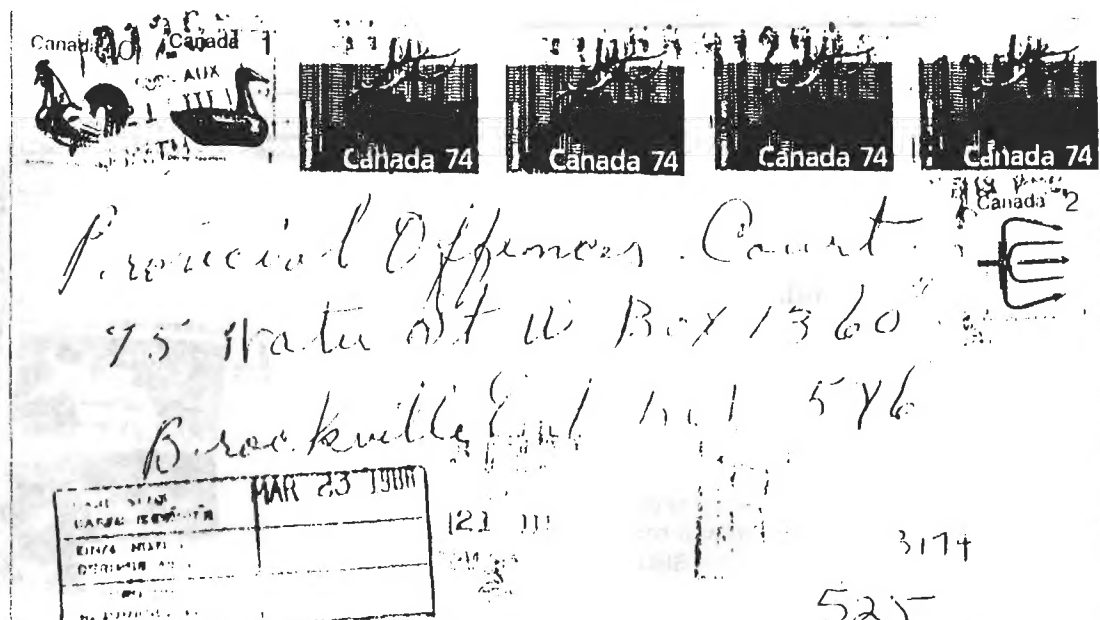


BLACK & DECKER
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CARTE D'ENREGISTREMENT DU PROPRIÉTAIRE
Return immediately! Retournez aujourd'hui même!

NAME / NOM: **SR OLIVER**
 ADDRESS / ADRESSE: **141 PEPPERWOOD CRES**
KITCHENER **ONT** **N2A 3R4**
 DATE OF PURCHASE / DATE D'ACHAT: **SEPT 26**
 NAME OF STORE / NOM DU MAGASIN: **MR. VACUUM**
 PURCHASED BY SELF / ACHETÉ SOI-MÊME: ☒
 FIRST TIME OWNED THIS PRODUCT / POSSÈDE CE PRODUIT LA 1ÈRE FOIS: ☐
 ADDITIONAL MODEL / MODÈLE COMPLÉMENTAIRE: ☐
 REPLACEMENT / PRODUIT DE REMPLACEMENT: ☒
 WAS IT RECEIVED IN GOOD CONDITION? / ÉTAIT-IL REÇU EN BONNE CONDITION?
 YES / OUI: ☐ NO / NON: ☒ PLEASE EXPLAIN / NON (SI "NON" VEUILLEZ EXPLIQUER)

SPECIAL LETTERMAIL / POSTE-LETTRE SPECIALE
RECEIVED AS GIFT / REÇU EN CADEAU
REFURBISHED PRODUCT
MODEL
ITORE ON
221 300
3023903700

Cover F - 21 III 1988 from Smith Falls, Ont. to Brockville, Ont. registered with total postage of \$3.09. Back stamped "Registration Section, Smith Falls, 22 III 1988. How was rate determined?



ELIZABETHAN II MARKET PLACE

Classified listings in the Market Place are \$1.00 for 25 words. Additional words are 5¢ each. Camera ready display Ads pertaining primarily to the Elizabethan era will be accepted at the following rates: 1/8 page \$5.00; 1/4 page \$8.00; 1/2 page \$15.00 and a full page at \$30.00. 25% discount for four consecutive insertions of the same Ad. Full payment must accompany Ad. Payment in Canadian funds or if U. S. funds at 75% to Elizabethan II Study Group. Mail to Editor: John D. Arn, N. 17708 Saddle Hill Rd., Colbert, WA 99005.

HELP! HELP! The following needed to complete Caricature & Landscape Series Scott 586-605. Perforated Initials, Horizontal Pairs, Blocks of 4,



Corner Blocks (and P. O. sets), Imprint Blocks (and sets), also Landscape 1 bar tags. Will pay premium. Will accept single but prefer above configurations. Need 593 P. O. stock ribbed all four corner blocks. As a fellow collector I need your help. John M. Hillmer, 135 Antibes Drive #1401, North York, Ontario,

Canada M2R 2Z1

12/97/6

WANTED: On-cover usages in period for the following commemoratives: 1970 Christmas, Japan Expo, U. N. Anniversary, 1972 Earth Sciences. Looking for registered, special delivery, foreign destinations, multi-ounce usages, postage due and change of address fees. Richard L. Beecher, 2523 Kenilworth Avenue, Los Angeles, CA 90039.

HAVE MANY k-cancels, jet spray cancels and #8 covers with small town cancels. Write to: GEORGE, 1881 Main St., Lefalvre, ONT., K0B 1J0, Canada 1/98

Wanted: Red Postage Due issues - all series - used tied on cover, cards or parcel post mailings. Unusual usage special interest. Also need printed on gum side. 509-467-5521 or Fax 509-467-2282 - John D. Arn, N 17708 Saddle Hill Rd., Colbert, WA 99005 (e-mail: JohnDArn@aol.com) 3/98

KRIEGHOFF - Scott #610 - Not one cover at Orlando. Somewhere there must be a few - especially tagged 610p variety. Multiples of all varieties both 610 & 610p also needed. John D. Arn. See Red Dues above. 3/98

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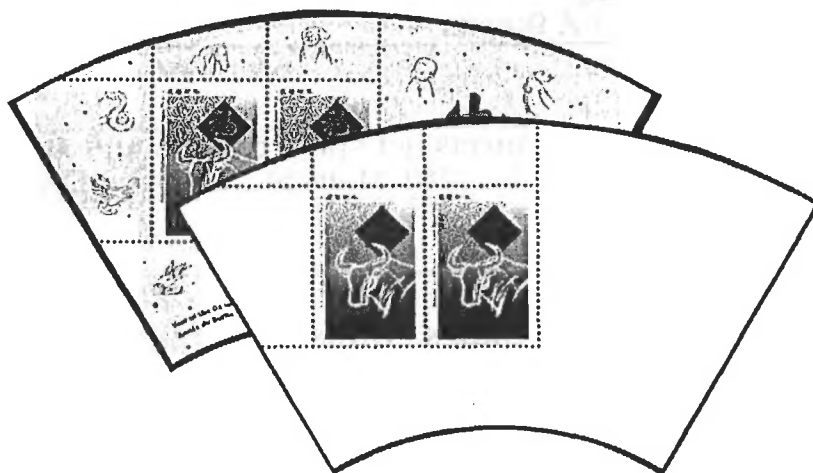
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- *Canadian Postage Stamps 1953-1974, The Elizabeth Era* (Bileski)
- *Canadian Stamp Handbook* (10 parts by Milos)
- *Canadian Tagged Errors, 1995 Edition* (Rose)
- *Moon Cancellations of Alberta & BC* (2 titles by Sagar)
- *The 1967-78 Postage Due Issue of Canada* (Chung)
- *Some Canadian Stamp Errors...* (Bileski)
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